

Investment Rise Client Case Study - Peter Viteetarm



I'm so glad I found you Niro. You helped me get the right property in the right area. All I can say is thank you. And what I especially loved is how well you looked after me.

You even recommended that we pull out of the first deal that you found for me (and got my deposit back) because something unexpected came up in your due diligence.

*You then found me something even better! **You really are someone people can trust.** Not only will Niro execute your vision, but he will do so with care and passion. He will 100% have your interest at heart and literally carry you all the way.*

- Peter Viteetarm via Google Review

His Journey Before Investment Rise

Peter has spent over 6 months listening to hundreds of podcasts and reading tons of books. He knew he wanted to invest in property but after 6 months of study and research, he still didn't know where to start. And he was still dreadfully afraid of making a mistake

The Initial Experience

Peter spoke to dozens of buyers agents but there was something about his initial interaction with Niro that put him at ease.

Niro didn't push hard to try and make a sale. Rather he was focused on whether he could actually help. According to Peter, Niro came across as very sincere and had Peter's interests at heart. That was what made Peter decide to go with Investment Rise.

And it didn't surprise him when others gave Niro reviews like this...



Nick Ohlson

2 reviews



★★★★★ 3 months ago

Niro totally blew my mind. His advice was completely different to every other buyers' agent I spoke to. The others all told me they could find me property for the budget I had in mind. Niro could as well, but he was the only one who was actually interested in finding out what my goals were, and then identifying the right strategy for me. He then said that I should not use his services and pursue an alternate strategy instead. Some other buyers agents I spoke to seemed like they were interested in my money. He was interested in my success.



Like

Deciding Where to Invest

Although Peter has already spent months studying and researching online, he still didn't really have a good understanding of what criteria to focus on, when choosing where to invest.

So he was thrilled to see that as Investment Rise can buy property anywhere around Australia, we were able to do all the research for him. Niro recommended 4 areas from different states that suited his budget, risk profile and goals. He was thrilled with how detailed the information was, yet how it was put together in a very easy to understand format

to Niro ▼

Hey Niro,

Fantastic stuff! I love how you have put the info together - thank you.

An Unexpected Problem

Within 4 weeks of deciding where to invest and Peter's pre-approval coming through, Niro and the team found what seemed like a great property.

However, upon doing his further due diligence, Niro came across a rather unexpected problem.

The existing tenants were an absolute nightmare. They were trashing the house and there was this horrible smell throughout the house due to the trash everywhere.

Even worse, the existing property manager had no idea what the tenants were doing to the house. She clearly wasn't doing her job properly.

Niro immediately recommended to Peter that he pull out of the deal, regardless of the fact that everything else stacked up.

There was no point him taking on what would have been a massive headache.

As Niro always includes clauses in the contract to protect our client in such an event, Peter able to exit the contract and his deposit was refunded in full.

The Ideal Property

3 weeks later, after pulling out of the first property, Niro and the team found Peter an amazing deal. The property was built to a very high quality and was only a couple of years old. It was in a great location with huge demand from tenants, close to parks, schools and shops.

Peter was thrilled with the result and here's what he said...



Peter Sith Viteetarm  recommends **Investment Rise.** ...

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If you are looking for the definition of a hidden gem, Investment Rise would be it. Niro has been nothing but an angel throughout my investment journey. Through the ups and downs, the lefts and rights, and the forwards and backwards, Niro has NEVER, for a second, given up on my dream of owning my first investment property. Due to my visa condition, things were a little complicated, but Niro kept me on track, and eventually, together, we were able to overcome the hurdles.

I am so grateful for all that Niro has done for me and would highly recommend ANYONE who is looking to secure their first investment property to reach out to Niro. Not only will he execute your vision, but he will do so with care and passion. Niro will 100% have your interest at heart and literally carry you all the way.

It has been a pleasure to have you in my corner and I cannot wait to do it all over again in due time.

Thank you for your expertise and your professionalism, but most of all, thank you for your honesty, heart, and interest.

Until next time

 Nitta Kaewmanee

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Want to know more about what Peter had to say?

Peter was generous enough to let us record his post-purchase interview and put it up on our Youtube channel.

So if you want to hear the raw recording of what he thought about his experience with Investment Rise, visit...

[Investmentrise.com.au/PeterV](https://investmentrise.com.au/PeterV)

